

Engage with target audiences to better understand their needs, expectations, and use cases, considering the questions below:

## **Questions on Audience Needs**

- Does the investor prefer a specific framework or combination of frameworks?
- Which sustainability topics are most important to the investor? Why?
- What associated performance metrics are most relevant to and useful for the investor's decision making?
- How frequently is the information needed or desired?

## **Questions on Audience Expectations**

- Through what channels do peer companies report investor-focused sustainability information?
- What reporting framework(s) do they use?
- Which sustainability issues or specific performance metrics are most frequently included in peer reporting to investors?
- What time periods are presented?
- Is information reported at the aggregate level for the company, or by region or business segment?
- Do peers provide activity data that enables normalization of metrics?

Review peer disclosure to understand best practices

Select a framework or combination of frameworks to best meet your communication objectives