SASB LICENSING PROFILE WITH THOMAS CARLIER ESG ANALYST, PAI PARTNERS





"SASB is a very useful tool to give insights on the materiality of a company's ESG factors during due diligence."

HOW IS SASB DATA HELPING YOU ASSESS COMPANIES?

- » In order to conduct deep dives on investment opportunities, we incorporated SASB Standards to create an assessment model based on material ESG factors and the Sustainable Industry Classification System (SICS).
- » By combining our work with SASB's we're able to clearly explain why certain factors are material and others are not, and those findings are added to analysis when briefing our investment on the ESG profile of a company

HAVE THE SASB STANDARDS HELPED YOU GET BETTER INFORMATION FROM COMPANIES?

- » We used SASB when designing diligence questions for companies to determine which ESG factors are material to them and how we should assess their progress on such factors.
- » Companies find this exercise useful, since they simply identify the ESG factors they assess. As a result, our portfolio companies know what information we will be looking for on an annual basis.

WHY SASB?

- » Different consultants recommended SASB when we were looking for a comprehensive database to assess the materiality of ESG factors for companies during due diligence and ownership.
- » The quality and quantity of information, the precise sector breakdowns, and the robust research put into the standards gave us confidence that SASB was the right choice for us.



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